

**Summary of Consolidated Financial Results**  
**for the Second Quarter of Fiscal Year Ending March 31, 2025**  
**(Six Months Ended September 30, 2024)**

[Japanese GAAP]

Company name: IWAKI CO.,LTD. Listing: Tokyo Stock Exchange  
Stock code: 6237 URL: <https://www.iwakipumps.co.jp/>  
Representative: Shigeru Fujinaka, President  
Contact: Kiichiro Otsuka, Executive Officer,  
Senior General Manager of General Affairs Head Office Tel: (81)3-3254-2931  
Scheduled date of filing of Semi-annual Report: November 14, 2024  
Scheduled date of payment of dividend: December 2, 2024  
Preparation of supplementary materials for financial results: Yes  
Holding of financial results meeting: Yes (for institutional investors and analysts)

(All amounts are rounded down to the nearest million yen)

**1. Consolidated Financial Results for the Second Quarter Ended September 30, 2024****(April 1, 2024 – September 30, 2024)**

(1) Consolidated results of operations (Percentages represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Six months ended Sep. 30, 2024	22,540	0.5	2,771	(1.2)	3,102	(5.1)	2,173	(0.7)
Six months ended Sep. 30, 2023	22,436	26.0	2,805	136.6	3,270	48.3	2,188	(26.7)

Note: Comprehensive income (million yen) Six months ended Sep. 30, 2024: 3,855 (up 17.8%)  
Six months ended Sep. 30, 2023: 3,274 (down 15.8%)

	Net income per share	Diluted net income per share
	Yen	Yen
Six months ended Sep. 30, 2024	98.37	-
Six months ended Sep. 30, 2023	99.46	-

(2) Consolidated financial position

	Total assets	Net assets	Capital adequacy ratio
	Million yen	Million yen	%
As of Sep. 30, 2024	52,675	36,484	68.8
As of Mar. 31, 2024	49,098	33,521	67.8

Reference: Owner's equity (million yen) As of Sep. 30, 2024: 36,251 As of Mar. 31, 2024: 33,282

**2. Dividends**

	Dividend per share				
	1Q-end	2Q-end	3Q-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended Mar. 31, 2024	-	21.00	-	41.00	62.00
Fiscal year ending Mar. 31, 2025	-	25.00	-	-	-
Fiscal year ending Mar. 31, 2025 (forecasts)	-	-	-	33.00	58.00

Note: Revisions to the most recently announced dividend forecasts: None

**3. Consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2025 (April 1, 2024 – March 31, 2025)**

(Percentages represent year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	47,575	6.8	5,367	(1.8)	5,821	(6.4)	4,193	(6.0)	189.92

Note: Revisions to the most recently announced consolidated earnings forecasts: None

**\* Notes**

(1) Significant changes in the scope of consolidation during the period: None

(2) Application of special accounting methods for presenting consolidated interim financial statements: Yes

Note: Please refer to page 8 “2. Consolidated Interim Financial Statements and Notes, (3) Notes to Consolidated Interim Financial Statements, Application of Special Accounting Methods for Presenting Consolidated Interim Financial Statements” for details.

(3) Changes in accounting policies and accounting-based estimates, and restatements

- |                                                                                     |      |
|-------------------------------------------------------------------------------------|------|
| 1) Changes in accounting policies due to revisions in accounting standards, others: | None |
| 2) Changes in accounting policies other than 1) above:                              | None |
| 3) Changes in accounting-based estimates:                                           | None |
| 4) Restatements:                                                                    | None |

(4) Number of outstanding shares (common shares)

1) Number of shares outstanding at the end of the period (including treasury shares)

As of Sep. 30, 2024:	22,490,910 shares	As of Mar. 31, 2024:	22,490,910 shares
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2) Number of treasury shares at the end of the period

As of Sep. 30, 2024:	375,708 shares	As of Mar. 31, 2024:	410,809 shares
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3) Average number of shares outstanding during the period

Six months ended Sep. 30, 2024:	22,091,797 shares	Six months ended Sep. 30, 2023:	22,007,733 shares
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\* The current quarterly (interim) financial report is not subject to review by certified public accountants or auditing firms.

\* Cautionary statement with respect to forward-looking statements

Note concerning forward-looking statements

Forecasts of future performance in these materials are based on assumption judged to be valid and information available to Iwaki’s management at the time the materials were prepared, but are not promises by Iwaki regarding future performance. Actual results may differ materially from the forecasts.

How to view supplementary materials for the financial results

Iwaki plans to hold a financial results meeting for institutional investors and analysts on November 26, 2024. Materials to be distributed at this event will be available on the Company’s website in advance.

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## 1. Overview of Results of Operations, Etc.

### (1) Results of Operations

During the first half of the current fiscal year, the Japanese economy showed a gradual recovery, with indications of revitalization in capital investment. However, the economic outlook remains uncertain, and we must be cautious about the risks of a downturn in economies in China and other countries, inflation, and turmoil in the Middle East.

Iwaki has been taking many actions in Japan to improve its corporate value based on the core policy of “winning by creating solutions.” Overseas, there were activities encompassing 20 affiliated companies in 15 countries to increase sales. The Iwaki Group continued to speed up various measures for achieving the Iwaki Group 10-year vision of net sales of 40 billion yen and an operating margin of 10% in the fiscal year ending on March 31, 2025 based on the policy of “supplying the world’s best products as All Iwaki.”

As a result of these activities, in the key markets for growth, sales in the semiconductor/liquid crystal category decreased 19.1% to 3,506 million yen, sales in the medical equipment category increased 8.1% to 4,162 million yen, sales in the water treatment category increased 2.4% to 5,301 million yen, and sales in the new energy category decreased 43.8% to 391 million yen.

In Japan, the semiconductor/liquid crystal category remained sluggish. However, this was offset by strong sales in the medical equipment and chemicals categories. As a result, sales increased 2.6% to 10,641 million yen. Overseas, sales in the United States increased 3.3% to 3,529 million yen as a result of higher sales of the medical equipment market and the positive impact of the exchange rate. In Europe, sales increased 13.1% to 3,160 million yen due to growth in markets outside the six major ones and the positive impact of the exchange rate. In Asia, sales decreased 13.7% to 1,314 million yen mainly because of a big decrease in sales in the semiconductor/liquid crystal category in South Korea. Sales in China decreased 14.3% to 2,883 million yen due to sluggish sales in the semiconductor/liquid crystal and medical equipment categories.

Sales of the core magnetic drive pumps and metering pumps remained strong. However, sales of pneumatic drive pumps, primarily used in the semiconductor/liquid crystal category, were affected by the downturn in these sectors, resulting in sales of 2,588 million yen, a decrease of 17.6% year on year.

As a result, consolidated net sales in the first half increased 0.5% to 22,540 million yen.

Gross profit improved due to a reduction in the sales of high-cost ratio pneumatic drive pumps. However, selling, general and administrative expenses increased due to large-scale exhibitions, personnel and other expenses. As a result, operating profit was 2,771 million yen, down 1.2% year on year. Ordinary profit was down 5.1% to 3,102 million yen due to a decrease in share of profit of entities accounted for using the equity method, mainly in South Korea, in non-operating income. Profit attributable to owners of parent decreased 0.7% to 2,173 million yen.

There is no business segment information because chemical pumps are the only business of the Iwaki Group.

### (2) Financial Position

#### Assets

Current assets at the end of the second quarter of the current fiscal year were 37,570 million yen, up 2,105 million yen from the end of the previous fiscal year. This was mainly due to an increase of 947 million yen in cash and deposits, 296 million yen in notes and accounts receivable-trade, and contract assets, and 839 million yen in merchandise and finished goods. Non-current assets were 15,104 million yen at the end of the second quarter, up 1,471 million yen from the end of the previous fiscal year. This was mainly because of increases of 1,092 million yen in property, plant and equipment, 111 million yen in goodwill and 114 million yen in deferred tax assets.

As a result, total assets increased 3,577 million yen from the end of the previous fiscal year to 52,675 million yen.

## Liabilities

Current liabilities at the end of the second quarter were 12,206 million yen, down 607 million yen from the end of the previous fiscal year. This was mainly due to decreases of 479 million yen in electronically recorded obligations-operating and 173 million yen in provision for bonuses for directors (and other officers). Non-current liabilities were 3,985 million yen at the end of the second quarter, up 1,222 million yen from the end of the previous fiscal year. This was mainly due to an increase of 1,242 million yen in other non-current liabilities.

As a result, total liabilities increased 614 million yen from the end of the previous fiscal year to 16,191 million yen.

## Net assets

Net assets at the end of the second quarter were 36,484 million yen, up 2,962 million yen from the end of the previous fiscal year. There were increases of 1,266 million yen in retained earnings and 1,653 million yen in foreign currency translation adjustment.

Consequently, the capital adequacy ratio was 68.8% (67.8% at the end of the previous fiscal year).

### **(3) Explanation of Consolidated Earnings Forecasts and Other Forward-looking Statements**

We maintain the full-year consolidated earnings forecasts that were disclosed in the “Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2024” dated May 13, 2024.

## 2. Consolidated Interim Financial Statements and Notes

### (1) Consolidated Interim Balance Sheet

	(Thousands of yen)	
	FY3/24 (As of Mar. 31, 2024)	Second quarter of FY3/25 (As of Sep. 30, 2024)
Assets		
Current assets		
Cash and deposits	8,061,103	9,008,242
Notes and accounts receivable-trade, and contract assets	7,489,039	7,785,836
Electronically recorded monetary claims-operating Securities	5,055,261	4,969,655
	326,566	542,440
Merchandise and finished goods	6,690,541	7,530,085
Work in process	2,620,728	2,546,649
Raw materials and supplies	4,344,508	4,138,245
Other	934,462	1,115,217
Allowance for doubtful accounts	(57,069)	(65,558)
Total current assets	35,465,142	37,570,814
Non-current assets		
Property, plant and equipment		
Buildings and structures	8,349,260	8,473,559
Accumulated depreciation and impairment loss	(4,487,271)	(4,660,146)
Buildings and structures, net	3,861,988	3,813,412
Machinery, equipment and vehicles	3,832,670	4,063,485
Accumulated depreciation and impairment loss	(3,240,837)	(3,422,882)
Machinery, equipment and vehicles, net	591,832	640,602
Tools, furniture and fixtures	2,519,547	2,630,044
Accumulated depreciation and impairment loss	(2,014,604)	(2,121,715)
Tools, furniture and fixtures, net	504,942	508,328
Land	1,057,080	1,064,804
Leased assets	336,316	378,038
Accumulated depreciation	(186,790)	(202,111)
Leased assets, net	149,525	175,927
Construction in progress	108,343	29,617
Other	920,883	1,892,313
Accumulated depreciation	(358,150)	(195,823)
Other, net	562,733	1,696,489
Total property, plant and equipment	6,836,447	7,929,183
Intangible assets		
Goodwill	2,241,223	2,352,879
Trademark right	9,017	3,425
Other	765,852	756,581
Total intangible assets	3,016,093	3,112,885
Investments and other assets		
Investment securities	1,396,436	1,392,638
Deferred tax assets	575,028	689,469
Retirement benefit asset	1,328,313	1,339,746
Other	480,776	640,781
Total investments and other assets	3,780,555	4,062,635
Total non-current assets	13,633,096	15,104,704
Total assets	49,098,238	52,675,518

	(Thousands of yen)	
	FY3/24 (As of Mar. 31, 2024)	Second quarter of FY3/25 (As of Sep. 30, 2024)
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes and accounts payable-trade	1,885,279	2,054,800
Electronically recorded obligations-operating	4,861,171	4,381,862
Short-term borrowings	1,055,960	1,002,768
Current portion of long-term borrowings	155,000	155,000
Lease liabilities	115,175	130,353
Income taxes payable	777,937	900,529
Contract liabilities	529,095	432,459
Provision for bonuses	1,168,151	1,130,419
Provision for bonuses for directors (and other officers)	343,038	169,179
Provision for product warranties	91,529	85,852
Other	1,831,846	1,763,107
<b>Total current liabilities</b>	<b>12,814,186</b>	<b>12,206,332</b>
<b>Non-current liabilities</b>		
Long-term borrowings	1,012,500	935,000
Lease liabilities	379,703	430,263
Deferred tax liabilities	9,184	2,559
Retirement benefit liability	92,823	105,625
Asset retirement obligations	223,631	224,182
Other	1,044,538	2,287,516
<b>Total non-current liabilities</b>	<b>2,762,380</b>	<b>3,985,147</b>
<b>Total liabilities</b>	<b>15,576,566</b>	<b>16,191,479</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Share capital	1,044,691	1,044,691
Capital surplus	713,604	786,971
Retained earnings	28,780,249	30,046,413
Treasury shares	(411,211)	(376,112)
<b>Total shareholders' equity</b>	<b>30,127,333</b>	<b>31,501,963</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	3,319	3,886
Foreign currency translation adjustment	2,073,255	3,727,203
Remeasurements of defined benefit plans	1,078,125	1,018,547
<b>Total accumulated other comprehensive income</b>	<b>3,154,700</b>	<b>4,749,637</b>
<b>Non-controlling interests</b>	<b>239,636</b>	<b>232,437</b>
<b>Total net assets</b>	<b>33,521,671</b>	<b>36,484,038</b>
<b>Total liabilities and net assets</b>	<b>49,098,238</b>	<b>52,675,518</b>

**(2) Consolidated Interim Statements of Income and Comprehensive Income****Consolidated Interim Statement of Income**

	(Thousands of yen)	
	First six months of FY3/24 (Apr. 1, 2023 – Sep. 30, 2023)	First six months of FY3/25 (Apr. 1, 2024 – Sep. 30, 2024)
Net sales	22,436,148	22,540,031
Cost of sales	13,510,713	13,312,808
Gross profit	8,925,435	9,227,223
Selling, general and administrative expenses	6,120,374	6,455,612
Operating profit	2,805,060	2,771,611
Non-operating income		
Interest income	19,114	49,672
Dividend income	19,053	29,382
Share of profit of entities accounted for using equity method	351,892	288,181
Foreign exchange gains	69,452	-
Other	69,648	36,486
Total non-operating income	529,161	403,723
Non-operating expenses		
Interest expenses	41,470	43,539
Commission expenses	3,756	1,584
Foreign exchange losses	-	15,083
Expenses related to deferred compensation plan	15,663	9,772
Other	2,851	2,757
Total non-operating expenses	63,741	72,737
Ordinary profit	3,270,480	3,102,597
Extraordinary income		
Gain on sale of investment securities	2,555	1,168
Gain on reversal of foreign currency translation adjustment resulting from liquidation of foreign subsidiaries	-	21,509
Total extraordinary income	2,555	22,677
Extraordinary losses		
Loss on retirement of non-current assets	1,268	3,268
Loss on sale of non-current assets	55	-
Total extraordinary losses	1,323	3,268
Profit before income taxes	3,271,712	3,122,006
Income taxes	1,016,329	878,691
Profit	2,255,382	2,243,314
Profit attributable to non-controlling interests	66,528	70,192
Profit attributable to owners of parent	2,188,854	2,173,122



**Consolidated Interim Statement of Comprehensive Income**

	(Thousands of yen)	
	First six months of FY3/24 (Apr. 1, 2023 – Sep. 30, 2023)	First six months of FY3/25 (Apr. 1, 2024 – Sep. 30, 2024)
Profit	2,255,382	2,243,314
Other comprehensive income		
Valuation difference on available-for-sale securities	1,732	(272)
Foreign currency translation adjustment	991,093	1,606,638
Remeasurements of defined benefit plans, net of tax	(51,409)	(59,577)
Share of other comprehensive income of entities accounted for using equity method	77,632	65,579
Total other comprehensive income	1,019,048	1,612,367
Comprehensive income	3,274,431	3,855,682
Comprehensive income attributable to:		
Comprehensive income attributable to owners of parent	3,200,237	3,768,058
Comprehensive income attributable to non-controlling interests	74,194	87,623

### **(3) Notes to Consolidated Interim Financial Statements**

#### **Application of Special Accounting Methods for Presenting Consolidated Interim Financial Statements**

##### Calculation of tax expense

At Iwaki and certain consolidated subsidiaries, the tax expenses were calculated by first estimating the effective tax rate after the application of tax effect accounting with respect to profit before income taxes during the fiscal year that includes the first six months of FY3/25, and multiplying that rate by the profit before income taxes.

#### **Significant Changes in Shareholders' Equity**

Not applicable.

#### **Going Concern Assumption**

Not applicable.

*This financial report is solely a translation of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.*